

Shaun E. Chapman

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Experience

Doma – NY, NY / SF, CA – 2021 - Present

Architecting the future of real estate transactions through machine learning. Creating a simple, efficient, and affordable closing experience for lenders, real estate professionals, title agents and homebuyers.

Head of Government Relations - VP, Function Head

Established and founded function in heavily regulated tech and insurance space heavily dominated by 150+ year incumbent dominated industry. Operationalized GR function with effective tracking of state and federal legislation in more than 40+ states, and engagement in key areas affecting insurance and real estate closings. Management of internal stakeholders, with effective cross functional service. Leadership on areas including: Newly implemented Remote Online Notarization (RON) in 39 states, federal RON legislation via the [SECURE Act](#), Property Assessed Clean Energy (PACE) legislation, and the [SAFE Banking Act](#) affecting the title and mortgage industries related to cannabis banking.

Weedmaps – NY, NY / Irvine, CA – 2018 - 2021

Largest and oldest technology platform serving the cannabis industry worldwide. Headquartered in Irvine, CA Weedmaps provides B2B and B2C solutions for the cannabis industry including location data, reviews, growth opportunities and software solutions

Director, Government Relations - East Coast, Federal and Canada

Lead executive on East Coast, focused on creating multi billion dollar cannabis markets by effectively negotiating policy reform for a product with a high degree of stigma. Improve and implement information reporting, including translating KPIs for esoteric policy timelines and outcomes. Strict management of consultants, including contracted lobbyists and public affairs vendors. Open bi-lateral dialogue with key legislators and regulators through direct lobbying, engagement of third party validators, and both grasstops and grassroots activism. Opened commercialization for Maine, secured regulatory approval for online WM Orders platform in Massachusetts, secured draft approval for stand alone delivery license for cannabis in Massachusetts, leading policy reform in NY including passage of cannabis legalization. Passage of New Jersey Ballot Question 1. Open Market opportunities including expedited licensing, delivery and ordering in Canada.

SolarCity/Tesla – NY, NY / San Francisco, CA – 2011 - 2017

Largest provider of clean distributed resources in the United States, focused on deployment of solar energy technology and coupling with battery storage technology.

Vice President and Chief of Staff, Policy & Electricity Markets

Grow, implement and head division of 60+, establishing key metrics for success reporting to c-suite, overseeing personnel growth, and strategically implementing a revenue generating policy staff. Develop, manage and execute an annual budget of \$30MM+. Strategically defend the ability to sell and grow businesses in contested policy arenas in 20+ markets. Thought leader in the clean, distributed energy sector who has delivered with a number of keynote addresses, expert panelist appearances, as well as development and distribution of white

papers. Some examples of the above include: The Utility Business Model ([video](#)), Closing Keynote Second Annual Energy Summit, Hogan Lovells ([reference](#)), Pathway to a Distributed Grid ([pdf](#)). Grow and improve company standing as a responsible corporate citizen with public servants, elected officials, the public, and customers. Policy adviser on a quarterly basis to investor portfolios exceeding \$1BN, including Credit Suisse, Bank of America, US Bank and Goldman Sachs. Co-Founder of the Solar Sandy Project, delivering emergency clean energy for survivors of Superstorm Sandy in New York and New Jersey ([video](#))

The Vote Solar Initiative ([Vote Solar](#)) – NY, NY / San Francisco, CA – 2008 - 2011

Nation's most prominent solar advocacy organization with a mission of making solar accessible and affordable for all.

Director of Campaigns, East Coast

First hire for Vote Solar on the East Coast to lead regulatory and legislative campaigns on the east coast. Managed portfolios in NY, MA, CT, FL and NJ.

Network for New Energy Choices – NY, NY – 2006 - 2008 **Communications Director**

Further work experience available at [website](#) or upon request.

Education

MIT Sloan Management

Artificial Intelligence: Implications for Business Strategy Course

University of Essex, Essex, England

Post Graduate Diploma, Economics

Hartwick College, Oneonta, New York

Bachelor of Arts in Economics, Minor in Theatre Arts

Captain Varsity Swimming Team, Resident Advisor, Tour Guide, College Paper, Actor

Board & Volunteer Leadership

New York Solar Energy Industry Association, President

Renewable Energy and Energy Efficiency Business Association (REEBA), Board of Directors

Marijuana Policy Project, Board

National Cannabis Industry Association, Policy Committee

TopHonors, Board of Directors

Back on My Feet, Running Volunteer

Head's Visiting Council Williston Northampton School, Board of Directors; Young Alumni Mentorship Program Lead

Brooklyn Triathlon Club, Board of Directors

Endurance Accomplishments, 3x Ironman, 5+ Ultra-marathons, 25+ Marathons, Double crossing of the Grand Canyon in a single day.